



Network News

Trends. Savings. Community.

April/May 2023

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THE PREMIER HEALTHCARE GIFT SHOP NETWORK



NO RAIN NO FLOWERS



Cover Photo Credit: Jiggy Puzzles



Trends 2023 *with Gift Shop Plus*

Our first *Morning Coffee* Zoom session of 2023 kicked off in February with a trend presentation shared by Julie McCallum of Gift Shop Plus. Julie is the retail group editorial director and co-owner of Great American Media Services.

She has been covering the specialty retail industry for more than 20 years.

As a graduate of Michigan State University's School of Journalism, Julie is passionate about reporting and telling the stories of makers and independent retailers – creating content that will inspire, inform and help them succeed in their businesses. She also serves on the board of directors for Gift for Life, the gift and home industries sole charitable organization.

In this issue of *Network News*, we are exploring a more in depth look at a handful of the trends shared in Julie's presentation as we look at the year ahead!

Nature & Nurture

Green as a Neutral
Natural Materials
Scalloped Edges
Patterns: Checks & Dots
Mushrooms
Wood

Color Trends

Pale Dogwood
Viva Magenta
Cayenne
Silver Pine
Myristica

Best Selling Trends

Artists
Inspirational Jewelry
Wellness & Self-Care
Jewelry featuring the color green
Plants & Mushrooms (*still trending*)
Apparel (*Athleisure wear remains popular!*)
Cards & Stationery
Candles

Pantone Color of the Year for 2023

Viva Magenta

“Pantone’s Color of the Year, Viva Magenta 18-1750, vibrates with vim and vigor. It is a shade rooted in nature descending from the red family and expressive of a new signal of strength. Viva Magenta is brave and fearless, and a pulsating color whose exuberance promotes a joyous and optimistic celebration, writing a new narrative.

... powerful and empowering. It is a new animated red that revels in pure joy, encouraging experimentation and self-expression without restraint, an electrifying, and a boundaryless shade that is manifesting as a stand-out statement. PANTONE 18-1750 Viva Magenta welcomes anyone and everyone with the same verve for life and rebellious spirit. It is a color that is audacious, full of wit and inclusive of all.”

Source: [pantone.com](https://www.pantone.com)

Learn more about the 2023 color of the year here.



1.

1. These colorful fun ties from **BANDED** (10%) beautifully reflect trends for 2023. They can be used as a bracelet or a hair tie depending on the situation. Wear it alone or quickly pair it with other jewelry for a distinctly stylish style. (615) 628-8159 banded2gether.com



2.



2. Journal the stress of the day away with The Bless You and Keep You Black Faux Leather Classic Journal from **CHRISTIAN ART GIFTS** (10%) An encouraging gift for anyone celebrating milestones in their lives to help chronicle their journey. This collection pulls from coordinating color Myristica. (800) 521-7807 www.christianartgifts.com



3.

3. **CUTIE PIE BABY INC** (10%) carries high quality baby clothing like this 3-pack coverall set featuring sweet whimsical flowers in shades of magenta and pink. A set perfect for cooler weather. (212) 279-0022 cutiepiebaby.com

4. Hot pink earrings, guaranteed to spice up any look! 14 karat gold plated sterling silver French wire earrings from **MMA INTERNATIONAL / SILVER STARS COLLECTION** (10%)! Featuring rainbow moonstone and pink glass. (800) 531-5316 mmasilver.com



4.

5. This puzzle is pretty in pink! Enjoy the beauty of this collage of vintage images. Featuring flamingos and flowers in this 1000 Piece Jigsaw Puzzle from **NEW YORK PUZZLE COMPANY** (10%). (347) 815 1234 newyorkpuzzlecompany.com



5.

6. Featuring everyone's favorite flower, this pink peony design from **ROCKFLOWERPAPER** (10%) is sure to be the fan-favorite round tray of the season! Use it as a serving piece or as a decorative work of art for your home. (800) 281-0357 rockflowerpaper.com



6.

7. Energize your step and recover more quickly in these women's performance socks from **SOCKWELL** (10%). The raspberry-colored compression socks make a bold statement and also help reduce leg fatigue and swelling. Be stylish and comfortable. (423) 643-0821 sockwellusa.com



7.

Pale Dogwood

Viva Magenta

Silver Pine

Cayenne

Myristica

Art Centric

1. Style, value, and playful sophistication are the hallmarks of Rosanne Beck's State Cocktail Napkin collection from **BOSTON INTERNATIONAL** (10%). Her signature style combines innovative concepts with fresh color palettes. A celebration of the good things in everyday living! (800) 637-5061 bostoninternational.com

2. Nature's details are captured in this calendar from **POMEGRANATE** (20%) by artist Joan Metcalf. Inspired by wild nature she uses oil paint and glittering metal leaf, to recreate some of the magic that surrounds her in the Pacific Northwest. (800) 227-1428 pomegranate.com

3. Specially designed by artist, Susan Spangenberg the ArtLifting Art Heart - Circles of Life from **DEMDACO** (10% ex. 5% Willow Tree) is a gift that not only gives back to the community but is a beautiful inspiration piece of home décor. (888) 336-3226 demdacoretailers.com

4. Each **JIGGY PUZZLE** (10%) comes in a reusable glass jar and includes a tube of puzzle glue, a straight-edge tool to spread the glue and a print of the art to follow. A percentage of every sale goes directly to the female artist behind each design. (908) 418-8568 jiggypuzzles.com



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Green is the New Black



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1. HEADBANDS OF HOPE (10%) textured traditional headbands have a ruched style combined with warm earthy colors. The solid forest green color pairs perfectly with a patterned sweater or blouse. (919) 323-4140 headbandsofhope.com

2. Mix & match color coordinated stationery & lifestyle accessories from **IF USA, LLC** (10%)! Notebooks in eye catching Forest Green and Chartreuse will be the perfect office or school accessory. (866) 729-6160 ifusa.com

3. Stylish green striped socks from **VIM & VIGR** Compression Legwear (10%) are made with premium cotton and 200-needle count for flexibility and comfort. These socks offer mild-moderate compression and are appropriate for all day, everyday wear. (406) 493-6131 vimvigr.com

4. These wooden ivory and sage house ornaments from **KURT S. ADLER, INC.** (10%) are a unique addition to any holiday décor or Christmas tree. Includes three house ornaments, with a sage colored roof and either a white or sage colored scroll design. (800) 243-9627 kurtadler.com

5. A coveted classic, Gels from **SCOJO NEW YORK** (10%) are the most comfortable reading glasses on the market. These ultra-light readers are exceptionally flexible and durable. Available in eight read-to-wear powers. (888) 560-1060 scojo.com

6. The Tornado Classic Lacquer Green Rollerball pen from **RETRO 1951, INC.** (10%) features a stainless-steel barrel with a vibrant metallic lacquer, chrome accents and a trademarked knurled twist top for the retractable rollerball refill. (800) 466-1951 retro51.com



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Inspirational + Jewelry

1. This petite hummingbird necklace from **CAROL YOUNG SILVER CORPORATION** (10%) is sold packaged on a card with the tagline, "Seek the sweetness in life". The mix of tones makes this the perfect accessory or gift for hummingbird lovers everywhere. (415) 260-6590 carolyoungsilver.com

2. This stunning Morse Code Wrap by Alexa's Angels brand of **ROMAN INC.** (10%) spells out the Lord's Prayer in morse code. Use it as a bracelet or, a necklace! Accents any outfit and you can have the Lord's Prayer close to your heart. (800) 729-7662 roman.com

3. A retractable badge reel with a Nautical design and inspirational Bible verse quote "Hope anchors the soul". Makes a great gift of positive encouragement. **BONITAS INTERNATIONAL** (5%) (888) 726-6533 bonitaswholesale.com

Mushrooms



1. These gray cement-colored mushroom garden accent statues available in two sizes, from **GALT INTERNATIONAL** (10%) Use them year-round for your yard or patio. Perfect for Mom's garden or as a housewarming gift for your friends and family! (909) 483-5859 galtinternational.com

2. Brighten your kitchen with this set of whimsical Mushroom Tea Towels from **GANZ** (10%). Whether drying dishes or hanging on display, this towel is both functional and lovely. (800) 724-5902 www.ganz.com

3. These mushroom mugs from **TRANSPAC** (20% on P1 Prices) are a must-have for spring and summer. Each mug is beautifully designed with a saucer. This assortment is a great addition to any springtime gathering to serve warm beverages. (800) 449-9903 www.shoptii.com

4. How does one describe a Pig in a Mushroom? A pig in disguise! Love on this adorable pig hiding in a mushroom from **SQUISHABLE** (10%). Or take him out to play on his own! Bring on the squishable cuddles! (800) 490-9784 squishable.com

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4.



Natural Materials+Wood

1. Give your potted plants a little style with these bamboo pot covers from **BURTON + BURTON** (10%). They feature a sewn in liner to prevent leaks. What a great way to decorate your patio! (800) 241-2094 burtonandburton.com

2. These teethers from **GOOSEWADDLE + PELLO** (10%) are out of this world! Made with the softest silicone and natural oak wood this teether is perfect for soothing those sore gums. (252) 317-0578 goosewaddle.com

5. Make a beautiful statement with this artisan-made table riser from **TAG** (10%). Hand and machine carved, with whitewash details and featuring a gorgeous design and mango wood construction. Perfect for a dining table centerpiece or coffee table! (800) 621-8350 www.tagltd.com/en/

3. Preserve all your life's important moments with this gorgeous picture frame from **MALDEN INTERNATIONAL DESIGNS** (5%). The antiqued white wood finish gives the frame a one-of-kind appeal. Perfect accent for eye-catching home décor. (800) 426-3578 malden.com

4. Dress up your dining room with a set of 8 natural round woven seagrass coasters from **KALALOU** (10%). Sold with wooden box. Perfect for both hot and cold beverages. (800) 249-4229 kalalou.com



Wellness + Self Care



1. Power up your skin with **BEEKMAN 1802'S** (10%) supercharged kit of bestselling skincare! This super set is proof that Self-Kindness is your ultimate superpower and features a complete, Clinically Kind® routine that loves you and your sensitive skin back. (407) 351-5656 beekman1802.com

2. Eliminate life's little annoyances by keeping your hair neatly out of water's way while you shower or wash your face with **E-CLOTH, INC.'S** (10%) Stay-Dry Hair Band. Proof that your home routine can feel as good as a trip to the spa. (800) 677-4354 us.e-cloth.com

3. The ultimate Men's 4-piece grooming kit from **HARRY D. KOENIG & CO., INC.** (10%) includes all the essentials for an ideal groomed look, at home or on the go - includes a stylish embroidered travel bag. (800) 645-6503 harrydkoenig.com

4. These slippers from **MILA + STEVIE LLC** (10%) will put a smile on your face! The cozy lined interior warms your feet, while the rubber bottom is sturdy enough for going outside to get the mail or morning paper. (480) 575-6196 milaandstevie.com

5. Vegetable soaps from **GREENWICH BAY TRADING CO.** (10%) infused with pure essential oils and enriched with shea butter & cocoa butter join a nourishing goatmilk soap to create a collection of hand-crafted soaps grounded in the benefits of nature. (800) 323-1209 gbsoaps.com

6. A **MIMBLEBALL** (10%) is a calming sensory toy which provides soothing comfort, calm, focus, and relaxation. Therapeutic toys like Mimbleball's can help people cope with life's difficulties in a safe and natural way. Bring one home with you today! (323) 578-6598 mimbleball.com

7. **SM DISTRIBUTION** (10%) offers Sony's line of wireless in-ear headphones featuring unparalleled music clarity. Relax and tune out the world around you with your favorite music during a long walk or while cooking your favorite meal. (732) 414-2929 smdistribution.us

8. Lavish your skin and pamper yourself with thick whipped body butter containing 1000mg of 99% pure Organic CBD Isolate from **TWINE CBD** (10%). Essential oils, like coconut and sunflower add nutrients to dry skin for long lasting hydration. (770) 367-1936 twinecbd.com

9. Healthy Hands, alcohol based, lavender-infused towelettes by **WELL-KEPT** (10%). Gentle on hands sanitizing packets of goodness, safe for cleaning hands and perfect for on-the-go. (404) 973-9080 staywellkept.com



Photo Credit: Mary Meyer

FRIDAY FLING

*Join us for our very first Friday Fling! On **FRIDAY, APRIL 28th** the PPP Vendors detailed below will be offering **FREE FREIGHT** to all PPP Retailers who place an order that day. We are introducing this new initiative to bring you even more savings opportunities with PPP! Register for Friday Fling here, to obtain a special code that will unlock this offer! Two quick notes – your PPP Discount and net terms will be provided, along with free freight. Special parameters may apply and are detailed on our [Friday Fling registration page](#).*

**WE HOPE YOU WILL TAKE THIS OPPORTUNITY TO
SAVE AND TO SUPPORT OUR PPP VENDORS!**

Avanti Press
BASAN Cord
Beekman 1802
Betty Blu
Bonitas International

Boston International
CRISLU
CORPORATION
DM Merchandising
Gifts That Bloom

GooseWaddle, LLC
Guardian Bell
Leanin' Tree
Mary Meyer
Mimbleball

Santoki LLC
Save the Girls
Sawvi by TM
International
Sellers Publishing

The Pocket Plus
Toysmith
well-kept

INTRODUCING



PURA VIDA BRACELETS



10% Discount | (818) 383-5207
puravidabracelets.com
Opening \$1200 | Reorder \$250

Pura Vida began selling hand-crafted bracelets in 2010 to help a couple of local artisans in Costa Rica earn a living. That turned into a movement that celebrated the simple things in life, or “Pura Vida.” It’s a lifestyle that’s all about slowing down and enjoying life’s little pleasures.



CHERAPY



10% Discount | (410) 504-9015
cherapy.com
Opening \$320 | Reorder \$320

Cherapy pillows are an all-natural way to ease your aches and pains. Handmade in the USA in a variety of beautiful cotton fabrics, they are filled with naturally cleaned and dried cherry pits. They provide healing heat when microwaved or serve as a cold pack when frozen. Machine washable.



CRISLU CORPORATION



10% Discount | (800) 427-4758
crislu.com
Opening \$1650 | Reorder \$0

Since 1961 Crislu has been creating demi-fine jewelry. They use .925 sterling silver finished in pure platinum, 18KT gold, or 18KT rose gold. They use the highest grade of cubic zirconia. Their jewelry is 100% hypoallergenic, and they offer a lifetime warranty! Every item is accompanied by a fine jewelry box.



SOURCEBOOKS



10% Discount | (800) 432-7444
sourcebooks.com
Opening \$75 | Reorder \$75

Sourcebooks is an independent, women-led publisher bound together by the idea that Books. Change. Lives. Since their founding in 1987 they have been honored with hundreds of national bestsellers and awards. Sourcebooks offers a wide selection of adult books, a calendar line, as well as a fantastic range of children’s books!



JY DESIGNS AND CREATIONS, INC.



10% Discount | (909) 378-5703
jywholesale.com
Opening \$300 | Reorder \$150

JY Designs and Creations, inc. brings you the collections of OoohYeah, OoohGeez and SockItUp. Each brand brings originality, comfort, and style to their community through premium products like socks, slippers, masks, and more. Their design team creates vibrant colors, patterns, and nostalgic icons for every occasion. As a leading brand, they are socially and environmentally conscious, transitioning to biodegradable packaging.



SAVVI BY TM INTERNATIONAL



10% Discount | (866) 297-2884
savvistuff.com
Opening \$250 | Reorder \$250

Savvi is dedicated to encouraging play and self-expression with their Temporary Tattoos, Magic Paint Products, Color-Ups, Activity Kits and more. Using their own creative designs and the best-known children's licenses, they manufacture domestically in Arizona. They are the world's largest producer of temporary tattoos.....but so much more!



ANNABELLE NOEL DESIGNS



10% Discount | (866) 886-9901
annabellenoel.com
Opening \$150 | Reorder \$100

Annabelle Noel Designs aims to create and sell fun and functional products for everyday life. Brands include Clever Goods: Handcrafted, 100% copper garden art. Durable and beautiful. U.S.A. made. Imagination Starters: Reusable chalkboard mats & crayons supporting non-digital creative play. Easy Arranger: A clever vase topper that allows anyone to arrange flowers like a professional.



JIGGY PUZZLES



10% Discount | (908) 418-8568
jiggypuzzles.com
Opening \$250 | Reorder \$150

JIGGY Puzzles is a female-founded puzzle company that's reinventing the humble jigsaw and reconnecting people with downtime and mindfulness. Each puzzle features art by an emerging female artist (who gets a % of every sale), sustainable and elevated packaging, and specially formulated puzzle glue. JIGGY puzzles are art - in pieces.

Happy Hues

Create a bright and cheerful color palette that makes cross merchandising a breeze!



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1. The Good Morning candle from **BETTY BLU LLC** (10%) is bursting with sweet fruity fragrance - tart lemon and sweet orange - soft lavender and corn cereal notes. The candle is sweetened with a base of vanilla blended with warm sandalwood. Inspired by your favorite Saturday morning cereal. (941) 500-4089 bettyblu.com

2. This **BOWS ARTS** (10%) bow is handmade with gorgeous double-sided grosgrain. A colorful 5-inch multi-colored rainbow bow in a big clippie is the perfect accessory to complete your little girl's outfit. (800) 828-2697 bowsarts.com

3. Whether you're taking notes, journaling, or creating a first draft of a story, this notepad from **DESIGN DESIGN** (10%) will support your work with uplifting style. It features exclusive artwork—a pair of abstract rainbows with handwritten typography. (800) 334-3348 designdesign.us

4. Create an illuminating scene of decor with LumiDreams LED Wall Lights from **LUMIEWORLD LLC** (10%). Discover all the LumiDreams designs to customize any room. They are battery-powered and can be combined to create the perfect dreamy sleep space. (888) 593-6444 lumieworld.com

5. Celebrate that special someone's birthday with this fun 31-inch adorable Cupcake Birthday foil mylar balloon from **MAYFLOWER DISTRIBUTING CO. INC.** (10%) Give as a gift or use to create a bouquet cluster for the perfect party decor. (800) 678-4892 www.mayflowerdistributing.com

6.



7.



8.



9.



10.



6. Zippee is a silicone activity toy perfect for 18months+ from **MOBI** (10%). Little fingers can't resist Zippee's flexible, textured cords and easy to hold grips. (866) 765-6624 playmobi.com

7. Need a reminder to motivate you to drink water throughout the day? **QUEENS DESIGNS** (10%) has the perfect water bottle for you. Inspirational quotes and time markers, help you to measure your daily intake, reminding you stay hydrated throughout the day. (404) 589-9897 queensdesigns.com

8. Check out your vibes with the new Most Definitely Moody Bracelets exclusively from **TOP TRENZ INC** (10%)! Watch the colors change depending on how you're feeling/mood. With four different charms to choose from, follow your heart to collect them all! (631) 254-8499 toptrenz.com

9. The LEGO DOTS gel pen 6 pack from **SANTOKI** (10%) offers the variety of colors you need to accelerate your writing to the next level. A perfect birthday or holiday gift for any home, office, or classroom. (855) 726-8654 santoki.com

10. **VOLATILE FOOTWEAR'S** (10%) Zoe wedge features sporty quilted neoprene straps and padded cushioned lining for extra comfort. The signature cushioned EVA insole provides comfort for all day wear. The sporty styling gives this wedge versatility making it a staple for summer outfits and weekend outings. (805) 497-1888 volatileusa.com

Buzz Worthy April Giveaway

Enter to win at purchasingpowerplus.com



GIVEAWAY 1

Winner receives BroadStreet Publishing Groups top-selling titles related to mental health and general well-being. These are some of their very bestsellers across all categories. Winner will receive a total of 16 products:

- (2) Prayers & Promises for Depression & Anxiety
- (3) 365 Days of Prayer for Depression & Anxiety
- (3) Dear Anxiety, Let's Break Up
- (2) Lord, It's Me Again (faux)
- (2) Grace to Grow; (2) Loved Baby
- (2) Be Still and Take a Bubble Bath

Wholesale Value: \$105.50; Retail Value: \$263.84

GIVEAWAY 2

Winner receives BroadStreet Publishing Groups bestsellers across all categories. Winner will receive a total of 23 products:

- Daily Strength for Women - 2 copies
- Daily Strength for Men - 2 copies
- (2) 365 Days of Kindness
- (3) Best Jokes Ever; (2) Barn Quilts
- (2) A Little God Time for Kids
- (2) Who Do You See When You Look at Me?
- (2) A Tale of Two Biddies
- (2) 365 Days of Prayer for Women
- (2) Prayers & Promises for Grandmas
- (2) Strength for Today for Men

Wholesale Value: \$141.10; Retail Value: \$352.77

BroadStreet Publishing Group

20% Discount | (952) 300-6250 | broadstreetpublishing.com | Opening \$0 | Reorder \$0

Buzz Worthy May Giveaway



GIVEAWAY 1 AND 2:

Winner receives an assortment of six different unique mugs (36 in total) from Blue Sky Clayworks. Each is hand-painted, so no two are exactly alike. The designs are inspired by nature, animals, and whimsical characters, with a playful feel. The mugs come in various sizes and shapes, from traditional rounded mugs to more angular shapes with handles that wrap around the side. Overall, Blue Sky Clayworks stoneware mugs are beautiful and functional pieces of art that are perfect for adding a pop of color and personality to your morning coffee or tea routine.

Wholesale Value: \$108.00; Retail Value: \$216.00

Blue Sky Clayworks, Inc.

10% Discount | (909) 930-6200 | blueskyclayworks.com | Opening \$300 | Reorder \$300

Vendor Profiles

Discovering More About Our PPP Vendors



Möbi is known for its quirky, unique toys and games that are thoughtfully crafted and designed by a team of doctors, therapists, parents and children. Their products are wonderful additions to any gift and hospital shop looking to carry high-quality, fun and eye-catching items!

10% Discount | (866) 765-6624 | playmobi.com
Opening 1 cases | Reorder 1 cases



Gifts That Bloom



Gifts That Bloom is a proud women-owned, small business. Founded by a dynamic mother-daughter duo, Gifts That Bloom was created for garden lovers who want to indulge in their passion for gardening. Their products are designed to let you garden from almost anywhere, including those without access to large outdoor gardening spaces. As long as you have sunlight and water, you are good to grow! Their Garden Grocans are easy to use, and a great way to bring some greenery into any living space!

10% Discount | (512) 863-8541 | giftsthatbloom.com | Opening \$300 | Reorder \$300

RETAILER to RETAILER *Morning Coffee*



Mixologie

Nashville
Wrap



Word
Teasers

Thank you so much for all of your efforts in putting together this morning's Zoom call! We enjoyed hearing from all of the vendors and certainly got some new ideas.

We think that the Word Teasers would be a great addition to our hospital gift shop. This would be something fun and interactive for our patients, staff, and family members to do while waiting on appointments, on breaks, or while visiting with loved ones in the hospital. What a fun and creative idea!

Nancy Zimmerman, Baylor Scott and White Health Sunshine Gift Shop, Temple, TX

My choice of giveaway would be Mobi simply because I am looking for a new toy line that is more than a toy, but also develops motor skills and promotes learning. I was pleased with the presentation and the great thought process that was put into designing each toy. The quality looks great, and I think it would appeal to our shoppers. Thank you for a great presentation of the vendors. Some we have used and some I will start using. We appreciate all you do for the members of PPP!

Betty Beck, Duncan Regional Hospital Gift Shop, Duncan, OK

There are four companies that I was glad to find out about...Mix-O-Logie, Mobi, Trend Enterprises and Word Teasers. We sell lots of baby and the Mobi learning toys look amazing. Word Teasers

looks have a wide variety of topics for a wide range of ages. Just exciting product to try out!

The other companies I am very familiar with as vendors. I was glad to see the RainCaper umbrellas were very flexible...Christian Arts have great religious gift items that do well for us and Nashville Wraps has been our go to for bags, gift wrap and cellophane (great prices, variety and quick ship).

Greg Holtgrewe, Baptist Health Paducah Gift Shop, Paducah, KY

Yesterday's call was great. There were so many fabulous vendors with interesting products. I especially liked Mixologie. This is not something I would typically think to carry in my Children's Hospital gift shop, but the presenter did a fantastic job selling the product! I also liked Mobi. My grandson has a toy very similar to the Zippee and he loves it. I even ordered a second one to keep in my car for him. I really like that Mobi is a small independently owned business as well. Thank for all you do!!

Denise Grybowski, Nemours, Alfred I. DuPont Hospital for Children Red Balloon Gift Shop, Wilmington, DE

I was quite taken with the offerings of Christian Arts Gifts. I have never placed an order with them, but plan on doing so after seeing them on *Morning Coffee*. Their mugs are affordable and

Continued on next page

would make great gifts for Mother's Day, Father's Day, and teachers. I also liked their breast cancer selection and the books they offer.

We have had Mixologie before, but after seeing their *Morning Coffee* piece, I think it's time to try the rollerballs again.

I placed an order with Nashville Wraps yesterday; love this company and what they offer and have been ordering from them for years. So glad they are a member of PPP now, so we can get that extra savings!

Interesting to see the additional offerings that Rain Capers has. We have brought in this product from our clothing vendor but didn't know they offer so much more!

The Word Teasers was a new product I wasn't familiar with, so I am glad for the introduction. They might have some items that would work well for Father's Day or 4th quarter, so we will be considering them now.

As you can tell, Carrie, the *Morning Coffee* was a success in my book! Well worth my time! I also enjoyed the first part with all the trends from the rep from Gift Shop Plus. That is always helpful and we ordered the Demdaco candles that were showcased when we met with our Demdaco rep yesterday.

Thanks for all that you and your team do to help Hospital Gift Shops like ours!

Tamara Szarszewski, Logansport Memorial Hospital Gift Shop, Logansport, IN

We are a small rural hospital that does maintain an inpatient Rehab floor as well. Word Teasers Classis Joke Box would be ideal for those who patients who are working toward recovery from strokes or surgeries. What a great to lift spirits with laughter and conversations! This would offer an alternative to those tv screens and yet be challenging to the minds of our patients.

Just a quick word, today's presenters were good and informative. There was a nice variety of wares and I have not used many of these companies. I am now challenged to check out their offerings.

I do currently purchase from Nashville Wraps and am ALWAYS satisfied with the service and products. I have been working with them for several years and have NEVER had any issues with service, delivery, shortages, etc. And almost always their prices are the best on the products I need.

Thanks for all you do to keep us informed about vendor offerings!

Angela Quinn, Lenoir Memorial Hospital Cheer Corner, Kinston, NC

Photo Credit: DM Merchandising

Gift Shop Plus is offering PPP Retail Members a FREE subscription! Scan the QR code below or **CLICK HERE.**



Vendor to Vendor

As a vendor, it was nice to see the questions being asked and the real-time answers from the participants. PPP team members were very organized on the front end, and as a first-time participant, it was nice to receive detailed instructions. Looking forward to the next *Morning Coffee*!

Tracy B. Armstrong, Customer Care and Sales Manager, Nashville Wraps

I enjoyed the *Morning Coffee* as a way to get to know the PPP community. It was wonderful to see faces of the retailers and other vendors. The ice breakers were a GREAT way to learn some facts about the upcoming selling season. Thank you for putting it on.

Sara Skerl, Sales Manager, Christian Art Gifts

“What an easy way to share information about our brand with the PPP community! I also learned a lot about other great brands!”

Sammi Hill, President, Mixologie

Retailer to Retailer

ABOUT THOSE VIDEOS

I wanted to let you all know – I just watched each company video (even if I didn’t think I was interested in what they offered). After watching those short clips, I am interested in ordering from at least 3 of them. Each of those videos turned on a light bulb for me. I can’t wait to learn more at the *Morning Coffee* from these companies and get my orders placed. Thanks for all you do!

**Jessica Krauss, Perry County Memorial Hospital
Expressions at PCMH Gift Shop, Perryville, MO**

Morning Coffee

Join us on Tuesday, May 18th for our next *Morning Coffee Zoom* session. We look forward to connecting with you all at 11:30 am Eastern Standard Time (EST)

Register today!



VENDOR UPDATES

The following Vendors will no longer be extending a discount to our Retail Members: MeraVic (as shared in our March update) and Primitives by Kathy. Sadly, Infinity Holdings, LLC is closing their doors. We wish them the best of luck with their future efforts.

As always, we encourage you to shift and focus your buying dollars with PPP Vendors, who support our retail community with their commitment to PPP. Their support ensures we can provide the full scope of offerings available to our Retailers, including our new Friday Fling initiative!



**PURCHASING
POWER PLUS**
The Premier Healthcare Gift Shop Network

5224 West State Road 46 #337 | Sanford, Florida 32771
(888) 221-3367

Stay in Touch



memberteam@purchasingpowerplus.net
www.purchasingpowerplus.com