



Network News

Trends. Savings. Community.

December 2023 / January 2024

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THE PREMIER HEALTHCARE GIFT SHOP NETWORK



GIFTS FOR THE MODERN MAN:

*Celebrate Fathers' Day
and More, Year-Round!*

A recent survey invited PPP Retailers to suggest a feature for *Network News* and several of our retailers requested a current spotlight on men's gifts and we were happy to go to work! We are not just here to talk about Father's Day; we have rounded up a curated selection of thoughtful and appealing gifts that cater to the modern man year-round.

1. This faux leather notebook from **P. GRAHAM DUNN** (10% ex laser products) is the perfect place to jot down notes, thoughts, and ideas. Gift to a friend or keep it for yourself! (800) 828-5260 wholesale.pgrahamdunn.com

2. Both beautiful and functional these chic mango wood cutting boards from **K&K INTERIORS, INC.** (10%) are perfect for serving your guests with stylish ease. While ideal for food preparation, they can act as serving boards for finger foods, hor d'oeuvres, and more. (877) 647-0111 kkinteriors.com

3. Beard oil is an essential part of any grooming routine. The Santal Noir Beard Oil from **BROKEN TOP BRANDS** (10%) helps keep your beard healthy, soft, and manageable. (541) 306-3079 brokentopcandleco.com

4. Giving a Father's Day card is a great way to tell dad 'I love you'. Show your father how much you care with this touching Father's Day card from **PICTURA** (10%). (973) 890-1070 picturusa.com



5. **TWINE'S** (10%) Pure Organic Comfort Cream provides calming, cooling, and on the spot relief. It helps minimize discomfort and optimize your body's natural recovery processes. (770) 367-1936 twinecbd.com

6. The Palo Santo single wick candle from **HAPPY WAX** (10%) has alluring notes of tonka-dusted tobacco leaves, and warm earthy patchouli melded with calming Palo Santo woods. The scent is rounded with smooth accents of aged leather and spiced amber. (541) 654-6126 happywax.com

7. Show off your team spirit with sports flags from **EVERGREEN ENTERPRISES INC.** (10% ex Sports LED and Metal Wall Décor) Perfect for your home flagpole, tailgating, or wall decoration. (800) 774-3837 www.myeverygreenonline.com

8. The **BLENDI™** (10%) Portable Blender is cordless, portable, and powerful. This portable blender is the perfect size to fit in any bag and can blend a smoothie in seconds! (860) 338-7500 blendiblender.com

9. He's always been there for you and always will. Celebrate Dad with a greeting card from **LEANIN TREE INC.** (10%) featuring unique art by Stephanie Ryan. (800) 525-0846 tradeleanintree.com

10. **SOCKWELL'S** (10%) compression socks are the feel better gift for anyone who is always on their feet or simply wants to experience wellness, inside and out. (423) 643-0821 sockwellusa.com



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Chin Up *Buttercup*

In a world that can often feel overwhelming and challenging, the power of a thoughtful gift cannot be overstated. Gift shops have long been places of solace and joy, offering a wide array of items that can instantly brighten someone's day. Here we explore products that have the incredible ability to cheer and encourage, transforming a simple purchase into a meaningful and heartwarming experience.

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1. Charlie the Puppy from **HUGIMALS WORLD** (10%) is warm-hearted, supportive, and easy to love. He can't wait to cuddle and calm you when you need it most. hugimalsworld.com



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2. The coordinating SKYZ by **LANG COMPANIES INC.** (10% - 20% Dated Product) Journals make a great addition to school supplies or for everyday journaling. Petite and slim in size, journals easily slip into your bookbag to take with you anywhere! (800) 262-2611 dgamericasupscale.com/the-lang-companies-1

3. *When a Friend Needs a Friend* is a thoughtful book from **SCHOLASTIC INC.** (10%). With candor and compassion, the heartfelt story shares that big feelings are a normal part of life - something to be felt rather than fixed. (888) 724-1872 scholastic.com

4. Add some fun flair to your table and keep it clean with this playful coaster from **ENESCO LLC'S** (10% ex TROPP & Extra Value Items) brand **Our Name is Mud**. This water absorbing stoneware and cork coaster encourages us to keep our chins up and face whatever the day may bring. (800) 436-3726 enescobusiness.com

5. Whenever your anxious or overwhelmed, the world can feel like a big, lonely, and sometimes scary place. **SNUGGLE PUPPY HERO®** (10%) comes to the rescue with special features designed to comfort and calm your child no matter where their adventures take them. (800) 463-4107 snugglepuppy.com

6. Nailed It! Send a note of support to your nearest and dearest with this thoughtful and encouraging card from **AVANTI PRESS, INC.** (10%) (800) 228-2684 avantipress.com

7. Listen to the tote! On top of being wonderfully insightful, this canvas tote from **LIFEGUARD BRANDS GROUP** (10%) line **ban.do** is durable, eco-friendly, and perfect for running errands. (800) 992-3006 lifeguardbrands.marketttime.com

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RETAILER *to* RETAILER

A special thanks to the PPP Retailers who shared their recent fall displays with us. As your plans for 2024 take shape, we hope you can draw a bit of inspiration from your peers!



Whitney Ash, Baptist Hospital Retail Therapy Gift Shop, Miami, FL



Kim Holmes, Bellin Hospital Gift Shop, Green Bay, WI



Lyn Bayless, AdventHealth - Sebring Gift Shop, Sebring, FL



Anne McClearn, Margaret Pardee Hospital Gift Shop, Hendersonville, NC



Sweet & Simple: Neutral Baby Must-Haves

Neutral and sophisticated colors bring a sense of modernity to baby-related items, making them stand out in a sea of pastel-colored onesies and baby blankets.

These colors can seamlessly blend into any nursery theme or style, making them a practical choice for parents who want items that can grow with their child.



1. Celebrate the newest recruit with the fire truck diaper cake from **BABY BLOSSOM COMPANY** (10%). Not only will it add a cute touch to the party décor, but it also serves as a practical gift for the parents-to-be. babyblossomco.com



2. Soft storage from **GOOSEWADDLE + PELLO** (10%) is the perfect way to keep your baby's nursery organized and stylish. These baskets, bins, and bags are made from soft, durable materials that are perfect for babies and toddlers. (252) 317-0578 goosewaddle.com



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3. Because babies love to play with paper... so simple, yet so effective. **BABY PAPER** (10%) sensory toys make a great baby gift! (847) 272-5588 babypaper.com

4. The ability to distinguish image details and colors gradually develops for babies, which is why they like contrast so much. These high contrast baby cards from **BANANA PANDA INC** (10%) are illustrations that help stimulate cognitive and motor development, while play builds on the bond between parent and child. (310) 904-2369 bananapanda.com

5. Tender Friend Emery the Elephant from **FIRST & MAIN INC.** (10%) is made from huggably soft material and features an embroidered heart patch. A comforting friend for kids of all ages! (800) 726-1400 firstandmain.com

6. Baa Baa Baby wrapping paper from **NASHVILLE WRAPS** (10%) is adorable gift wrap that is perfect those gifts that welcome a new baby. (800) 547-9727 nashvillewraps.com

DOG PAWTY



◀ Get your canine companion the pawfect gift this year with a toy from the **HAUTE DIGGITY DOG, LLC** (10%) birthday collection. Your pooch is in for a howlin' good time with these gifts thanks to the chewable plush exterior adorned in fun, bright colors and the hidden squeaker inside! (877) 861-7258 hautediggitydog.com



friend! (888) 967-3877 wordteasers.com

◀ Learn some PAWesome puppy trivia and debunk popular myths about dogs with this fun flash card game from **WORD TEASERS** (10%)! Each card has an entertaining question or interesting fun fact that you never knew about man's best



◀ These adorable compression socks from **CUTIEFUL DISTRIBUTION** (10%) can be used to train, perform better, and recover faster while showing of your love for your furry friends. (513) 892-9265 cutiefulwholesale.com

▶ Get your party on! This fun dog themed card from **IT TAKES TWO, LLC** (10%) with artwork by Sherri Buck Baldwin is sure to let everyone know your in for a tail-wagging good time. (800) 331-9843 ittwholesale.com



▲ **MODGY** (10%) expandable dog bowls are easy to bring along anywhere you and your pup go! They pack flat, pop-up in a flash, and have Ziplock closures to prevent spills, or to keep treats fresh. (800) 626-6349 modgy.com

▶ *Off The Leash* 1000 piece jigsaw puzzle from **NEW YORK PUZZLE COMPANY LLC** (10%) features whimsical art from New Yorker Cover artist Mark Ulriksen. These puppies are ready to play! (347) 815-1234 wholesale.newyorkpuzzlecompany.com



INTRODUCING



BONNE ET FILOU



10% Discount | (917) 979-5955
BonneEtFilou.com
Opening \$200 | Reorder \$1

Bonne et Filou is a distinctive French-inspired lifestyle brand for those who live for luxury and love to indulge their dogs in style. Renowned for creating the world's first handmade French dog macaron - Royal Treats made of all-natural, human-grade ingredients - and unlike human macarons, they're actually healthy!



BUZZY, INC



10% Discount | (513) 817-3995
buzzyseeds.com
Opening \$200 | Reorder \$200

Buzzy is the market leader in seed grow kits, offering products that are perfectly priced and guaranteed to make people smile. Great gifts and pick up items for your valued customers throughout the year. All you need is a sunny window. Green thumb completely optional.



KIKKERLAND DESIGN



10% Discount | (800) 869-1105
kikkerland.com
Opening \$175 | Reorder \$175

Kikkerland Design Inc. - Your source for innovative and delightful gifts since 1992. They specialize in creative, functional, and eco-friendly products that bring joy to gift shops in hospitals and pharmacies. Discover unique items that brighten spirits and add charm to every visit.



LOVEHANDLE



10% Discount | (281) 778-2051
lovehandle.com
Opening \$250 | Reorder \$150

As a Texas-based, family-owned company, LoveHandle's mission is to enhance global smartphone user experiences by offering top-notch magnetic grips and accessories for smartphones and tablets, proudly crafted in the USA. They are dedicated to spreading joy among their valued customers and retail partners.



MICHAEL MALUL LONDON PERFUMES



10% Discount
michaelmalul.com
Opening 12 units | Reorder 12 units

Michael Malul London is a fragrance company that collaborates with the world's greatest perfumers, who use the finest raw ingredients so one may express the intangible through scent. Fragrance helps lift moods and evokes positive memories and emotions, and with a diverse range of fragrances, they have something for everyone.



POCKET SOCKS



18% Discount | (888) 494-7769
pocketsocks.com
Opening \$240 | Reorder \$100

Discover Pocket Socks, the perfect blend of style and utility. These innovative socks boast a patented discreet pocket, ideal for securely stashing keys, cards, cash, and other valuables. Perfect for any occasion—concerts, workouts, travel, and more. Fashion meets function in this versatile, eye-catching original impulse gift.

Making News!

Oprah's 2023 Holiday Gift Guide features a fantastic selection of gifts and products for those you love or to treat yourself! Notably, three outstanding PPP Vendors have earned a spot on this coveted list. Congratulations to **Beekman 1802**, **Jiggy Puzzles** and **Peter Pauper Press**!



▲ “This hydrating goat-milk bar soap set, with grapefruit, lavender, and fig scents, is a beautifully packaged hostess gift. Each bar fits perfectly in your hand. And look at the company’s tagline: ‘There is beauty in kindness.’ Why, yes, there is!”

BECKMAN 1802 | 10% Discount
(407) 351-5656 | beekman1802.com



▲ “I did a lot of puzzles during the pandemic, and I have some thoughts: I don’t want them to take up my entire life, but this 500-piece one is just complicated enough, and it features a work by Detroit-based artist Jamea Richmond-Edwards.”

JIGGY PUZZLES | 10% Discount
(626) 375-4813 | jiggypuzzles.com



▲ “The title of this step-by-step planner is a doozy, but ‘I’m Dead, Now What?’ makes it easy to record everything your loved ones might need.”

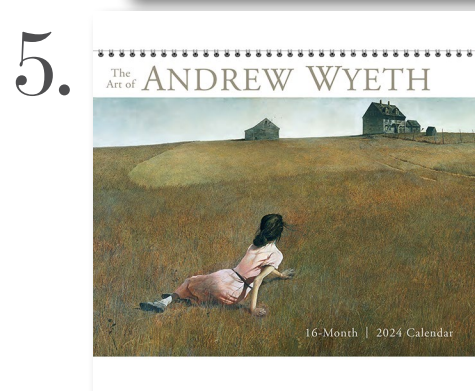
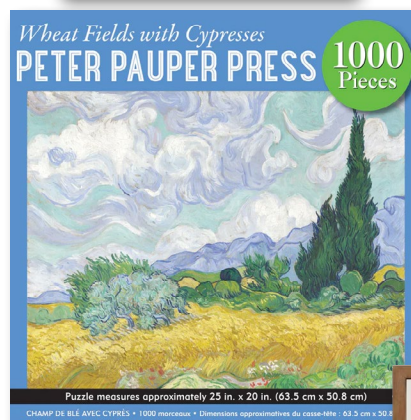
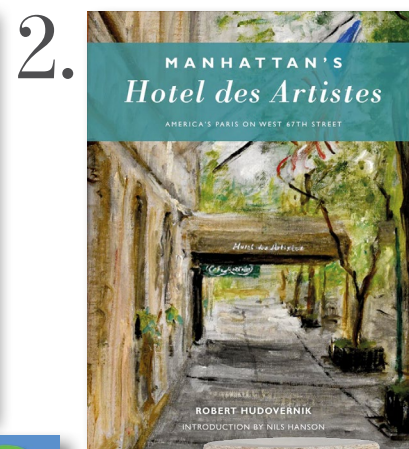
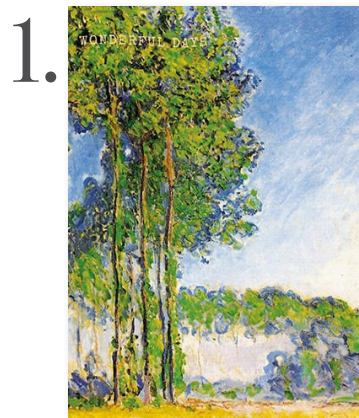
PETER PAUPER PRESS INC. | 10% Discount
(914) 681-0144 | peterpauper.com

A Day at the Museum

It's time to infuse the shopping experience with a touch of artistry! Encourage your customers to linger a while and explore art-inspired home décor and gifts. Whether a seasoned art enthusiast or just looking for something special, these featured items offer a fusion of culture and creativity.

1. This gorgeous birthday card from **CALYPSO CARDS** (10%) features *Poplars* artwork by Claude Monet. Printed in the USA on paper from managed forests, it comes with a color-coordinated envelope. (978) 287-5905 calypsocards.com

2. *Manhattan's Hotel des Artistes: America's Paris on West 67th Street* from **SCHIFFER PUBLISHING LTD.** (10%) shares more than 600 archival photos from inside the magnificent Hotel des Artistes on Manhattan's West Side. Readers are invited on a tour of where America's great painters, sculptors, writers, illustrators, actors, and dancers created a beehive of creativity. (610) 593-1777 schifferbooks.com



3. Puzzle out Vincent van Gogh's masterwork, *Wheatfield with Cypresses*. The 1000-piece jigsaw from **PETER PAUPER PRESS INC.** (10%) is based on one of the artist's 1889 "Wheatfield" painting series. (914) 681-0144 peterpauper.com

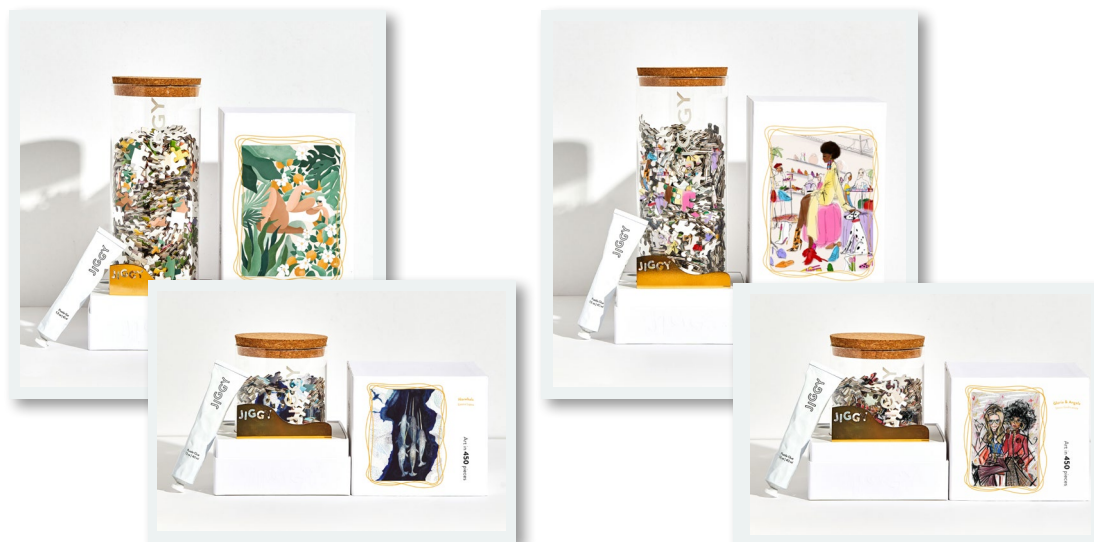
4. Softly illuminate any room with these elegant 6" flameless LED candles from **RAINCAPER** (10%). The candle features the Flower Study artwork of Italian Renaissance master Leonardo Da Vinci. (877) 789-9975
raincaper.com/pages/wholesale-purchasing-power-plus

5. **SELLERS PUBLISHING, INC.** (10% ex seasonal greeting cards) is honored to offer the first ever commercially available calendar featuring the work of Andrew Wyeth, a true American artist and popular culture icon. (800) 625-3386 rsvp.com

6. Dive into the captivating world of William Morris art at **MELROSE INTERNATIONAL LLC** (10%). This line showcases a range of exclusive patterns inspired by William Morris, including stunning wall art, metal containers with wooden lids, and unique decor items. (800) 282-2144 melroseintl.com

Buzz Worthy December Giveaway

Enter to win at purchasingpowerplus.com



GIVEAWAY

Two lucky PPP Retailers will win six JIGGY puzzles! Each puzzle features art by an emerging female artist (who gets a percent of every sale), comes in sustainable and elevated packaging, and specially formulated puzzle glue.

Wholesale Value: \$138

Retail Value: \$275+

JIGGY Puzzles

10% Discount | (908) 418-8568 | jiggy puzzles.com | Opening \$250 | Reorder \$150

Buzz Worthy January Giveaway



GIVEAWAY

With an elevated level of softness, Oooh Yeah/Sock It Up's Sherpa Socks provide comfort at every step, with extra-fluffy lining and adjustable sizes. Wrap your feet in a cute funny style, whether you are returning from a long day at work, waking up from a beauty sleep, cozying up on a cold winter's day, or heading to the cabin. each pair comes with non-skid soles, to help avoid falling in slipping.

A selection of Sherpa Socks awaits two PPP Retailers!

Wholesale Value: \$120.66

Retail Value: \$292.91

Oooh Yeah/Sock It Up

10% Discount | (909) 378-5703 | jywholesale.com | Opening \$300 | Reorder \$150

On Our Radar: *The Jewelry Edition*

1. The Angel Wings and Cross necklace from **LAUREN-SPENCER GROUP, LLC** (10%) is a symbol of love, spirituality, and protection. Gift this jewelry to a special person showing that you will always take care of them.
(877) 352-8736 www.lauren-spencer.com

2. Customers love to stack and layer **CENTER COURT'S** (10%) layers rings to create endless possibilities. Retailers love the margins and lifetime warranty. A free display comes with the purchase of starter package.
(574) 273-8985 centercourtonline.com

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3. These **BAMBOO TRADING COMPANY** (10%) bracelets are made by the hands of Mayan women located in Guatemala, who supplement their income with the production of handicrafts empowering them in their society. Choose your favorite bracelet and take the legacy with you.
(800) 346-0225 bambootradingcompany.com

4. Get noticed wearing these trendy grey and white resin circle earrings from **LAURA JANELLE** (10%). A great way to add style and flair to any ensemble. (844) 366-6900
laurajanelle.com

5. Soft gray material, stone beads, gold links and charms give this statement bracelet from **PERIWINKLE BY BARLOW** (10%) a chic look with a rich feel! The ultimate accessory, suitable for dressing up, as well as more casual occasions.
(800) 654-6074 periwinklebybarlow.com

Vendor Profile

Discovering More About Our PPP Vendors



In a world where convenience often trumps quality, molly&you stands as a beacon of gourmet delight. This unique gourmet food company has revolutionized the way we approach culinary indulgence, making it both easy and extraordinarily delicious. molly&you has become synonymous with innovative food products, specializing in beer bread mixes, dip mixes, mug cake mixes, and overnight oat mixes.

At the heart of molly&you's philosophy is the idea that gourmet experiences should be accessible to everyone. With a range of meticulously crafted products, they've made it possible for anyone to whip up an impressive culinary creation in the comfort of their own kitchen.

molly&you's beer bread mixes are a testament to this commitment. These mixes are a celebration of simplicity and flavor, offering a tantalizing array of options. All it takes is a little bit of beer, one bag of mix, and a desire for warm, fresh-baked bread. In just a few simple steps, you can have a loaf of artisan-quality beer bread that's crispy on the outside and delightfully tender on the inside. The beer bread mixes come in various flavors, from American Original to Savory to Sweet, ensuring that there's something to please every palate.

When it comes to party snacks, molly&you's dip mixes are an absolute game-changer. These little flavor-packed pouches hold the key to



creating unforgettable appetizers. Whether you're hosting a gathering or just indulging in some solo snacking, their dip mixes make the process incredibly easy. Just add sour cream and mayo, and let the magic happen. With flavors like Ultimate BLT, Viva Fiesta, and Sweet and Savory Spinach, their dip mixes are a ticket to culinary excellence.

If your sweet tooth is calling, molly&you's mug cake mixes are a swift and satisfying solution. These delectable little concoctions transform a humble mug into a gourmet dessert vessel. Add water, pop it in the microwave, and in 90 seconds, you're treated to a warm, gooey, and utterly scrumptious cake. Whether you're in the mood for rich chocolate, velvety vanilla, or any of the other tempting flavors they offer, these mug cakes are a quick path to dessert paradise.

For those who want to start their day on the right foot, molly&you's overnight oat mixes are a breakfast revelation. Simply combine the mix with your choice of milk or yogurt, refrigerate overnight, and wake up to a healthy, gourmet breakfast that's packed with flavor. Options like Sweet Maple and Brown Sugar, Chocolate Chip Banana, and Strawberry Shortcake will make mornings something to look forward to.

What sets molly&you apart is not only the ease of preparation but also the dedication to using high-quality ingredients. Each mix is thoughtfully crafted, and the company is committed to sourcing the finest ingredients, which means you can enjoy gourmet flavors without the hassle of complicated recipes.

molly&you has truly changed the culinary landscape, proving that gourmet food doesn't have to be reserved for special occasions or experienced exclusively in high-end restaurants. With their range of easy-to-make and incredibly delicious products, they have made gourmet accessible to anyone with a passion for good food.

10% Discount | (888) 552-9768 | molly-you.com | Opening \$150 | Reorder \$150



Quirky Characters

Quirky and unique characters in plush and stationery items have captivated consumers! These lovable, offbeat creations are not just gifts; they are expressions of individuality, nostalgia, and the desire to stand out in a crowd. They evoke a sense of wonder and whimsy, making them irresistible to both children and adults.

You will find that plush characters are more than just stuffed animals; they have compelling backstories, distinct looks, and often represent specific themes or interests. Notebooks, pens, stickers, and other stationery items now feature quirky characters and designs. These products bring a touch of fun and creativity to the everyday.

This trend celebrates the idea that gifts can be more than just objects; they can tell a story, spark joy, and reflect personal style and taste!



▲ These Squishmallows® friends ornaments from **KURT S. ADLER, INC.** (10%) are a fun and festive addition to any holiday decor or Christmas tree. Perfect for Squishmallows® fans of all ages. (800) 243-9627 kurtadler.com

► This teddy bear from **PUNCHKINS** (10%) is looking for a beary good time. He's down to Netflix and chill. Just know that he doesn't have a TV or a Netflix subscription. He's the paw-fect gift to give to your boo thang. (860) 245-1170 punchkins.com

► Shelby from **DOUGLAS CO. INC.** (5%) is a cuddly pick-me-up that will bring a smile to your face. Team up with Shelby when you take on life's challenges and cross the finish line together! (800) 992-9002 douglascuddletoy.com



◀ Discover perfection in your palm with Palm Pals from **AURORA WORLD INC.** (5% excludes promo)! Bursting with personality, from mushrooms to sloths, find your perfect pal today. (888) 287-6722 auroragift.com

▼ All ages love the original Scratch 'n Sniff Stickers from **TREND ENTERPRISES, INC.** (10%)! Fun to collect with surprising scents and cool characters, plus they make fun rewards! Add motivation and decoration on notebooks, folders, planners, cards ... anywhere you stick 'em! (800) 328-0818 trendenterprises.com



EVENT IN ATLANTA

We are thrilled to share that we will be hosting an exclusive PPP event at the AmericasMart in January 2024! Our plans for the annual event in Atlanta include breakfast, networking and an order writing vendor floor.

Date: Thursday, January 18, 2024

Time: 9:00 am to 12:00 pm

NEW Location: Building 2W, Floor 3, 203 meeting rooms

Register to Attend Here

VENDOR UPDATES

The following Vendors will no longer be extending a discount to our Retail Members: Effective November 1st; PAPARAZZI by Biz; VIM & VIGR Compression Legwear; Effective December 1st; Gifts That Bloom; 22 TOTE; Mimbaleball Inc; Effective January, 1st Malden International Designs

Aurora World Inc. has folded all three of their brands, Aurora, ebba and Aurora Toys, into one company. Effective January 1st, they will now offer PPP Retailers the same terms for all three brands: 10% discount and \$150 Opening and Reorder.

As always, we encourage you to shift and focus your buying dollars with PPP Vendors, who support our retail community with their commitment to PPP. Their support ensures we can provide the full scope of offerings available to our Retailers, including our seasonal Market Preview Booklets, Morning Coffees, Travel Incentives and Exclusive Events!

DOWNLOAD
a current copy of our
Vendor Listing at a
Glance!



SCAN ME



Winter Preview Booklet 2024

Download our digital Winter Preview Booklet, showcasing industry-leading vendors within the Purchasing Power Plus Retail Community. Discover the latest product releases, seize additional savings opportunities, and pinpoint the featured vendors' locations at key markets.

FEATURED WINTER MARKETS

JANUARY 16 - 22, 2024 - ATLANTA MARKET

AmericasMart, Atlanta, GA
www.atlantamarket.com

JANUARY 10 - 16, 2024 - DALLAS TOTAL HOME & GIFT MARKET

Dallas Market Center, Dallas, TX
www.dallasmarketcenter.com

JANUARY 28 - FEBRUARY 1, 2024 - LAS VEGAS MARKET

World Market Center, Las Vegas, NV
www.lasvegasmarket.com

Download your copy here!



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The Premier Healthcare Gift Shop Network

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