





PONSORED BY THE FEATURED PURCHASING POWER PLUS VENDOR PARTNERS



SUMMER PREVIEW BOOKLET

Explore our digital Summer Preview Booklet for 2024, featuring top vendors from the Purchasing Power Plus Retail Community. This guide highlights the latest products, offers additional savings, and provides the locations of featured vendors at prominent markets.

Available in a sleek e-magazine PDF format, the booklet is organized into two main sections:

Section One

Vendor Partners offering an exclusive 5% discount to all PPP Retailers during July and at selected Summer Markets.

Section Two

Vendor Partners offering the standard PPP discount to all PPP Retailers.

Our sincere appreciation is extended to all the PPP Vendor Partners, featured in this booklet, and whose sponsorship have made it possible.

NOTE: Please note that Purchasing Power Plus discounts cannot be combined with other show promotions, and usual exclusions apply. You have the flexibility to choose which offers to use. We advise checking the specifics, including applicable Mart locations, for each promotion, as they may vary by vendor.

To ensure your PPP discounts and benefits are correctly applied to all eligible orders, please identify yourself as a PPP Retail Member Store and provide your store number when placing orders







FEATURED SUMMER MARKETS

Atlanta Market

July 16 - 22, 2024 | AmericasMart, Atlanta, GA | www.atlantamarket.com

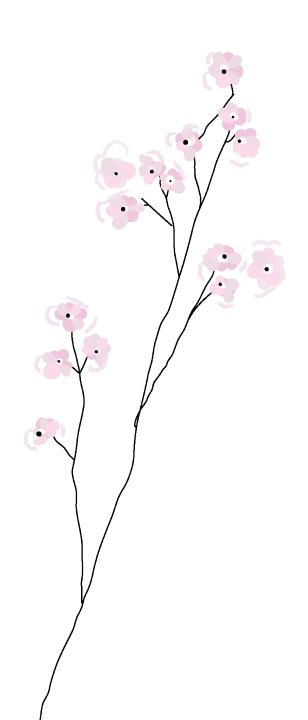
Dallas Total Home & Gift Market

June 19 - 25, 2024 | Dallas Market Center, Dallas, TX | www.dallasmarketcenter.com

Las Vegas Market

July 28 - August 1, 2024 | World Market Center, Las Vegas, NV | www.lasvegasmarket.com

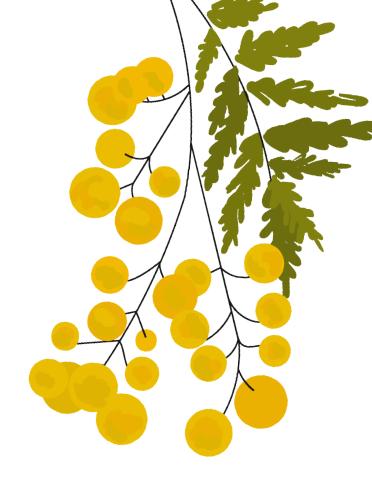




SECTION ONE

Vendor Partners offering an extra 5% discount to all PPP Retailers in July and at featured Summer Markets.









Hand crafted in small batches; each Betty Blu collection is beautifully infused with high quality phthalate free fragrance oils. Our scents are inspired by moments...a summer breeze, a crisp fall day, lazy Sundays, the happiest of birthdays, freshly baked cinnamon rolls, long walks in the meadow, springtime showers and family holidays spent fireside. Women and family owned/operated. Made in the USA.



10% Discount | (941) 500-4089

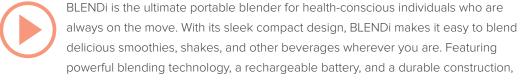
www.bettyblu.com

Opening \$150 | Reorder \$150

VISIT OUR WEBSITE



BLENDÎ



BLENDi Blender is your ultimate choice for convenient blending.



10% Discount | (860) 338-7500 blendiblender.com

Opening \$210 | Reorder \$210

Atlanta: Building 2, Suite 1701A Dugan-Bliss & Assoc. Las Vegas: Building C, Suite 1080 Diverse Marketing

VISIT OUR WEBSITE





Blue Mountain Arts has distinguished itself in the marketplace through a warm communicative style, dense inks, rich colors, and beautiful paper. With sentimental greeting cards, books, calendars, and gifts, BMA has touched the hearts and lives of hundreds of millions of people around the world for more than fifty years.



10% Discount | (800) 525-0642

bluemountainpress.com

Opening \$100 | Reorder \$100

Atlanta: Building 2, Suite 1217-1219 The Butler Group Showroom Dallas: World Trade Center, Booth 121221 Las Vegas: Building C, Suite C-1079 Diverse Marketing and Expo 724

VISIT OUR WEBSITE 2024 CATALOG



Bonne Filou

Bonne et Filou is a distinctive French-inspired lifestyle brand for those who live for luxury and love to indulge their dogs in style. Everything started with their flagship product, unique innovative French dog macarons

(dog treats) made of all-natural, human-grade ingredients. They've introduced multiple new products, such as various dog treats, themed boxes, gifts, advent calendars, toys, etc.



10% Discount | (917) 979-5955

BonneEtFilou.com

Opening \$220 | Reorder \$220

Atlanta: Atlanta: Building 2, Suite 1405

VIEW OUR CATALOG
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Harvest House is a trusted source for innovative and inspirational books that celebrate the best of faith, family, and friends. Buy 6 of

any title and they'll send you the 7th free.



10% Discount | (888) 501-0160 harvesthousepublishers.com Opening \$100 | Reorder \$100

Atlanta: Building 2, Suite 1219 The Butler Group Dallas: World Trade Center, Suite 200 Keith Smith Ltd.

VISIT OUR WEBSITE FOLLOW OUR INSTAGRAM





K&K Interiors is a leader in Home Decor and Jewelry & Fashion! They offer an unparalleled selection of Christmas, Fall, Halloween, Everyday, Garden, Easter, Floral, Modern Farmhouse, Coastal, LUMINARA Candles, Jewelry, Fashion, and More! Be INSPIRED in

their award-winning showrooms! Discover the K&K Interiors difference! They don't follow trends, they set them!



10% Discount | (877) 647-0111

kkinteriors.com

Opening \$500 | Reorder \$250

Atlanta: Building 1, Suites 20E- and 19E-1 Dallas: World Trade Center, Suite 237 Las Vegas: Las Vegas: Building C, Suite C707

VISIT OUR WEBSITE
VISIT US ON FACEBOOK





Lori Portka offers a diverse line of cards, stationery, gifts, and home décor created from original paintings.

Her work features vibrant images

dedicated to love, joy, kindness, and compassion.

Perfect gifts for friends and loved ones for any occasion. Free Shipping on your First Order!



10% Discount | (315) 491-6488

loriportka.com

Opening \$100 | Reorder \$75

VISIT OUR WEBSITE REGISTER TO ORDER





P. Graham Dunn is an employee-owned business founded in 1976. Located in Dalton, Ohio, P. Graham Dunn is a leading, domestic manufacturer and distributor of home décor and gifts. Known for quality, on trend designs, products range from wall décor, tabletop accessories, and housewares.



10% Discount (ex laser products) | (800) 828-5260

· wholesale.pgrahamdunn.com

Opening \$250 | Reorder \$100

Atlanta: Building 2, Floor 17, 1707 Dallas: Trade Mart, Floor 2, 2634

VISIT OUR WEBSITE





Puppy® has been the go-to, all-natural answer for relieving anxiety in both pets and humans.

Snuggle Puppy HERO® is now landing - ready to give comforting hugs to people, too! Their exclusive Real-Feel Heartbeat® is what makes all the difference.

For over 25 years, Snuggle

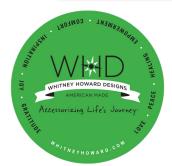


10% Discount | (800) 463-4107

snugglepuppy.com

Opening \$250 | Reorder \$250





They sift through hundreds of river rocks, selecting only the best. Each is washed, dried and they affix your selected heart to the perfect rock for its size and shape. Lastly, your Heart Rock was slipped into an organza bag, with accompanying hang tag, and shipped off to it's new owner, you. They hope you love it as much as they

did handcrafting it. American Made - Eco Friendly



10% Discount | (818) 884-8478

whitneyhowarddesigns.com

Opening \$100 | Reorder \$100

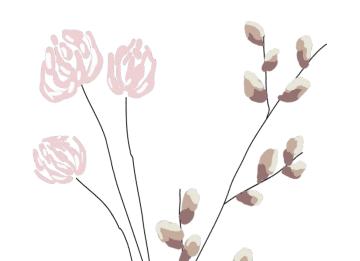
Las Vegas: Booth E-430

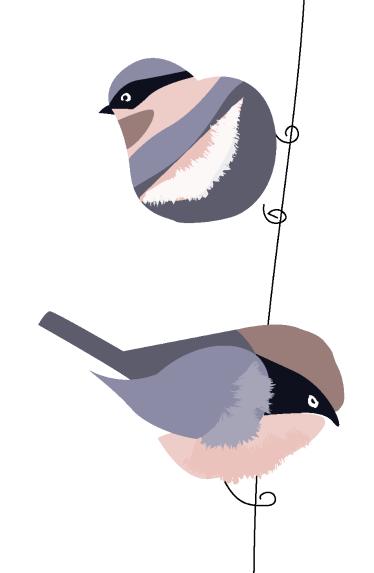
VISIT OUR ROCK GARDEN COLLECTION VISIT OUR WHOLESALE WEBSITE





PPP Discount to all PPP Retailers.







amanda klein co.

Amanda Klein Co. | 10% Discount

(205) 259-9121 | amandakleinco.com

Opening \$125 | Reorder \$100



A woman owned & operated company that creates great gifts. Their products are designed by hand, almost entirely manufactured in the USA, and hand-packaged with lots of love from their Birmingham, Alabama studio.

The line includes: notecards, greeting cards, notepads, kitchen towels, pillow shams, prints and plates.

Dallas: Trade Mart, Suite 1761 Mario & Associates

VIST OUR WEBSITE





10% Discount (Code M0717)

(800) 851-8923

publishing.andrewsmcmeel.com

Opening \$150 | Reorder \$100

Andrews McMeel Universal is an independent, global media company that partners with and supports a world-class roster of creative and diverse talent. Through publishing, syndication, entertainment and interactive experiences, they connect audiences to universal messages of truth, humor and hope that have the power to connect people and change lives.

VISIT OUR WEBSITE
BROWSE OUR CATALOG ONLINE



SPA SİSTER®



Always Stylish Always Fabulous



Bath Accessories Company, Inc

10% Discount

(510) 785-7985 | bathaccessories.com

Opening \$150 | Reorder \$150

For nearly 30 years, Bath Accessories Company has been in the forefront of the wellness industry. Their mission then and today is to offer direct from the source fine bathing and spa accessories that are "Always Stylish, Always Fabulous".



Bonitas International

Bonitas International

5% Discount

(888) 726-6533 | bonitaswholesale.com

Opening \$200 | Reorder \$150

Bonitas International is the category creator and global leader in Identification (ID) Jewelry, taking workplace fashion to new heights.

They provide, by far, the largest selection of ID necklaces, badge reel jewelry, and accessories with exceptional quality and design.

Atlanta: Building 2, Suites 1418 and 1431 Di-

verse Marketing

Dallas: World Trade Center, Suites 421 Diverse

Marketing

VISIT OUR WEBSITE





Boston International

10% Discount

(800) 637-5061 | bostoninternational.com

Opening \$30 | Reorder \$30

Mangiacotti from Boston International: Space is at a premium in hospital gift shops so size matters! Their displays are compact and require a very small footprint. The majority of your customers are doctors and nurses, so their personal care products have exceptional quality, are consumable, and are also great for gift giving to their co-workers and friends.

Atlanta: Building 2, Suite 1500 Road Runners Dallas: Trade Mart, Suite 1743 Road Runners Las Vegas: Building C, Suite 1120 Fine Lines

2024 MANGIACOTTI CATALOG VISIT OUR WEBSITE





burton + BURTON

10% Discount

(800) 241-2094 | burtonandburton.com

Opening \$200 | Reorder \$100

burton + BURTON® is a family-owned and -operated business that has grown into the world's largest wholesale distributor of balloons and coordinating gift products. Visit us at the Summer Markets in Dallas and Atlanta to explore what's new for Valentine's Day and Spring 2025!

Atlanta: Building 2, Suite 728 Dallas: Trade Mart, Suite 1121

VISIT OUR WEBSITE VIEW OCCASIONS WEBSITE



Buzzy, Inc

10% Discount

(866) 232-5463 | buzzyseeds.com

Opening \$200 | Reorder \$200

Buzzy seed grow kits feature eye-catching designs, affordable price points, and are guaranteed to grow. Great for gifting and the perfect pick-me-up for any sunny windowsill. Buzzy is the market leader in seed grow kits, with 25 years of success. All products are top-quality and assembled in the USA.

Atlanta: Building 2, Suite 1418 – 1431 Diverse Marketing Dallas: World Trade Center, Suite 439, Diverse Marketing Las Vegas: Suite C-1079, Diverse Marketing

SHOP BUZZY ON DIVERSE MARKETING B2B



DEMDACO

DEMDACO

10% Discount (5% Willow Tree)

(888) 336-3226 | demdacoretailers.com

Opening \$300 | Reorder \$150

DEMDACO is a leader in enhancing the well-being of consumers through products and experiences that delight, connect and inspire. Whether it's living a healthier life, breaking a habit or sharing more kindness, products such as the 7 Days Jewelry helps you believe, track and achieve your goals, one day at a time.

Atlanta: Building 2, Suite 685 Dallas: Trade Mart, Suite 1418

VISIT OUR WEBSITE



DIRECT

Direct Fragrances

3% Discount

(800) 800-4208 | directfragrances.online

Opening \$250 | Reorder \$250

Direct Fragrances can help you provide your customer with their favorite fragrances, handbags, cosmetics and even sunglasses. They welcome small orders to keep your store fresh with new items. Think of them as your warehouse supplying your stores with popular fragrances and accessories needed to make a personal style statement.



ELLA STEIN



Ella Stein

10% Discount

(646) 904-5885 | ellastein.com/

Opening \$500 | Reorder \$100

Ella Stein is a jewelry brand dedicated to crafting demi-fine pieces made with natural diamonds,14K gold and recycled 925 sterling silver. Ella Stein's jewelry is handcrafted by female artisans. Join Ella Stein's mission to empower women all around the world; from those that make the jewelry to the powerhouses that wear it.

VISIT OUR WEBSITE
VISIT OUR INSTAGRAM



Ganz

10% Discount

(800) 724-5902 | www.ganz.com

Opening \$200 | Reorder \$100

Ganz is a top supplier of gifts: decor, holiday, seasonal, occasions, fashion, baby, plush, sentiments and more. Their top-selling pocket tokens, charms, figurines and impulse buys drive add-on sales in your store! They're home to Midwest Gift; CBK Home; Crystal Expressions; Simply Noelle; Baby Ganz and Heritage plush.

Atlanta: Building 2, Suite 1512-1519 Las Vegas: Suite C-912, C-999

POCKET TOKENS





GIFTCRAFT

Giftcraft Inc.

10% Discount (5% Charlie Paige & ex Cartwheels)

(877) 387-4888 | giftcraft.com

Opening \$250 | Reorder \$150

For over 85 years, Giftcraft, an innovator and leader in the industry, has been synonymous with quality, trendsetting designs and best-in-class sales and service across North America. Their team is comprised of experts in all areas of design, manufacturing and distribution of Lifestyle, Fashion, Home Decor, Giftware, and Health & Wellness products.

Atlanta: Building 2, Suite 1830

Dallas: The Market Center, Suite 2727, 2741

VISIT OUR WEBSITE
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GREENWICH BAY TRADING CO.

America's Soapmaker Since 1962

Greenwich Bay Trading Co.

10% Discount

(800) 323-1209 | gbsoaps.com

Opening \$9 | Reorder \$9

Greenwich Bay Trading offers French-milled luxurious vegetable soaps and spa products enriched with shea butter, essentials oils and natural extracts in captivating botanical scents.

VISIT OUR WEBSITE







Haute Diggity Dog, LLC 10% Discount (877) 861-7258

hautediggitydog.com

Opening \$250 | Reorder \$100

Haute Diggity Dog has been designing parody plush dog toys since 2004. Haute Diggity Dog is the original designer parody plush dog toy company. Haute Diggity Dog offers the latest in trendy dog toys as well as recently expanding into bowls and beds. Our motto is "Bark, Play, Love Everyday".

Atlanta: Building 2, Suite 813A and Suite 1100 Schauben & Co Dallas: World Trade Center, Suite 211, Goetz, Inc. Las Vegas: Building C, Suite 1012, Just Got 2 Have It!

VISIT OUR WEBSITE







LoveHandle 10% Discount

(281) 778-2051 | lovehandle.com

Opening \$250 | Reorder \$150

As a Texas-based, family-owned company, their mission is to enhance global smartphone user experiences by offering top-notch magnetic grips and accessories for smartphones and tablets, proudly crafted in the USA. They are dedicated to spreading joy among their valued customers and retail partners.

Dallas: Word Trade Center, Suite 421

Diverse Marketing

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TAKE A LOOK AT OUR CATALOG



MICHAEL MALUL



Michael Malul London Perfumes 10% Discount michaelmalul.com

Opening 12 units | Reorder 12 units

Michael Malul London is a fragrance company that collaborates with the world's greatest perfumers who use the finest raw ingredients to express the intangible through scent. Fragrance helps lift moods and evokes positive memories and emotions, and with a diverse range of fragrances, they have something for everyone.

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Mila Wholesale

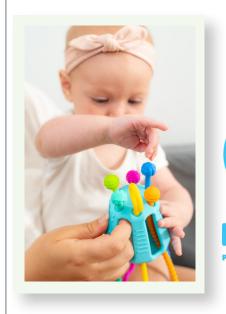
10% Discount

(702) 685-3730 | milawholesale.com

Opening \$100 | Reorder \$100

Owners Mark and Sam formed Mila Wholesale out of a garage in 2010. Since then, the company has scaled into a recognized business with a team of talented individuals. Mila Wholesale spends countless hours researching products, finding market niches to satisfy the huge demand for lifestyle accessories and novelty items.

VISIT OUR BESTSELLERS VIEW OUR CHARGING CORD SELECTIONS



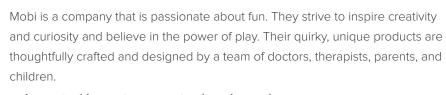


Mobi

10% Discount

(866) 765-6624 | playmobi.com

Opening 1 case | Reorder 1 case



Atlanta: Building 2, Suite 7074 Sandy Ruben and Associates Dallas: World Trade Center, Suite 8220 Eureka Toy & Gift





Made by you. Loved by all."



molly&you

10% Discount

(888) 552-9768 | molly-you.com

Opening \$150 | Reorder \$150

molly&you® is a gourmet food company specializing in mug cake, beer bread, and dip mixes. They offer gluten-free options, and their products are made with high-quality ingredients. Whether you're looking for a sweet treat or a savory snack, molly&you has something for everyone to enjoy!

Atlanta: Building 2, Suite 1201 BEST of Show Las Vegas: Building C, Suite C-699 BEST of Show

VISIT OUR WHOLESALE WEBSITE FOLLOW US ON FACEBOOK



Nashville Wraps®

Nashville Wraps

10% Discount

(800) 547-9727 | nashvillewraps.com

Opening \$50 | Reorder \$25

Nashville Wraps® is your go-to wholesale packaging partner for exclusive designs, eco-friendly options, and custom-printed packaging. The bags, boxes, tissue paper, ribbon, gift wrap (and more!) you need to keep your store running smoothly are in stock and most orders ship same-day!

VISIT OUR WEBSITE
LEARN MORE ABOUT CUSTOM PRINTING



NATURAL INSPIRATIONS



Natural Inspirations

10% Discount

(952) 466-7417 | naturalinspirations.com

Opening \$300 | Reorder \$150

Natural Inspirations is a luxurious, plant-based bath + body brand that nourishes skin with rich, botanical ingredients and no harsh toxins. Indulgent, spa-grade products are available in seven clean, fresh fragrances. They are women-owned and operated and manufacture our products in the USA.

Atlanta: Building 2, Suite 1418 Diverse Marketing Dallas: Trade Mart. Suite 200 Keith Smith

Las Vegas: Suite C-691, CMA

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VISIT OUR WHOLESALE WEBSITE







Odyssey Toys

10% Discount

(305) 933-4480 | OdysseyToys.com

Opening 1 cases | Reorder 1 cases

Odyssey Toys has been inspiring fun and innovation since 1997. As a family owned and operated company partnerships are key to their mission statement. From the very beginning, their goal has been to provide customers with high-quality, well-crafted toys that are not only fun to play with, but affordable.

Atlanta: Building 2, Suite 7074A Sandy Ruben and Associates

CHECK OUT THE DINOSAUR COLLECTION











Oooh Yeah/Sock It Up

10% Discount

(909) 378-5703 | jywholesale.com

Opening \$300 | Reorder \$150

OoohYeah/OoohGeez/SockItUp, brings originality, comfort, and style to their community through premium products like socks, slippers, masks, and more. Their design team creates vibrant colors, patterns, and nostalgic icons for every occasion. As a leading brand, they offer exceptional customer service and fast shipping to ensure a seamless shopping experience.

Atlanta: Building 2, Suite 1612 The Southern Link Dallas: World Trade Center, Suite 421 Diverse Marketing

Las Vegas: Building C, Suite 691

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Outside the Box

10% Discount

(800) 977-4704 | badgeapeel.com

Opening \$100 | Reorder \$50

Come see them in Dallas and Atlanta this Summer! Beat the rush, order your Fall & Winter items and get an additional 5% off on orders of \$1000 or more!

Atlanta: Building 2, Suite 652 AB R.S. Covenant Showroom Dallas: Trade Mart, Suite 2214 and World Trade Center, Suite 8505 Ingram Sales



pura**vida**



Pura Vida Bracelets

10% Discount

(818) 383-5207 | puravidabracelets.com

Opening \$1200 | Reorder \$250

Pura Vida began selling hand-crafted bracelets in 2010 to help a couple of local artisans in Costa Rica earn a living. That turned into a movement that celebrated the simple things in life, or "Pura Vida." It's a lifestyle that's all about slowing down and enjoying life's little pleasures.

Dallas: World Trade Center, Suite 15606 Innovation Fashion

VISIT OUR WEBSITE



HOTSOX.



Renfro Brands HotSox

10% Discount

(855) 258-1571 | hotsoxb2b.com

Opening \$150 | Reorder \$100

HOTSOX was the original fashion sock created in the 1970's. When you step into a pair of HOTSOX, you step into the world feeling seen and celebrated with socks that tie you together with your community, interests and the latest fashion trends. HOTSOX, Make a Statement!

VISIT OUR WEBSITE



rose textiles...



rose textiles

10% Discount

(800) 363-2638 | rosetextiles.com

Opening \$200 | Reorder \$1

As a family run business, Rose Textiles is one of Canada's longest standing wholesalers & distributors of Baby/
Children's clothing & accessories. They take care of all of baby's needs including affordable gifting concepts with inspiring elegant designs. Their orders ship from Niagara Falls, NY







SCOJO New York

10% Discount

(888) 560-1060 | scojo.com

Opening 36 pieces | Reorder 1 pieces

SCOJO New York Luxury Reading Glasses embody color and fashion, offering breathtaking styles for every personality!

Crafted with premium materials, they ensure ultimate comfort.

Their lenses are distortion-free, scratch-resistant, and equipped with blue light-blocking technology! All SCOJO New York styles are available in a wide range of powers.

TO INQUIRE ABOUT SCOJO NEW YORK'S COLLECTION, PLEASE EMAIL SURAIYA PILLAI-KHAN

Mark your calendars for an exclusive event from burton + BURTON at the Atlanta Summer Market on Thursday, July 18th!

burton + BURTON is thrilled to offer PPP Retail Members a special treat. Their showroom will open an hour early, just for you!

Early Access & Breakfast Details:

Date: Thursday, July 18th, 2024

Where: burton + BURTON Showroom Building 2, Suite 721A

Time: Breakfast Served from 8:00 AM to 10:00 AM

Come and explore the showroom before anyone else and enjoy a complimentary breakfast. It's a perfect opportunity to network, browse their newest collections, and make your selections with a fresh cup of coffee in hand and a delicious breakfast to start your day.

They can't wait to welcome you and make your experience at the Atlanta Summer Market truly memorable. Don't miss out on this exclusive opportunity tailored especially for our PPP Members!



Top 10 Tips for Maximizing Your Buying Trip this Summer

Visiting a major gift market is an wonderful opportunity for retailers aiming to rejuvenate their inventory with fresh and exciting products. Whether it's home decor, fashion, or unique gifts, these markets serve as vibrant hubs for retailers to explore a vast array of merchandise. Here are the top 10 tips to ensure you make the most of your trip, secure great finds, and take advantage of PPP discounts.

Pre-Plan Your Visit

Begin by researching vendors and products of interest before your arrival. Utilize the market's website for a comprehensive directory and floor plan to familiarize yourself with the layout and pinpoint must-visit showrooms.

Set Clear Objectives

Clearly define your goals, whether it's sourcing new products or scouting for trends. Having specific objectives will keep you focused and efficient during your visit.

Budget Wisely

Determine a budget for purchases and incidental expenses to avoid unnecessary spending. Stick to your financial plan to align with your store's strategic

Schedule Appointments

If particular suppliers catch your eye, schedule appointments in advance. This secures your time, so you are not waiting for a sales rep to become available.

Wear Comfortable Shoes

Expect to walk extensively. Comfortable footwear is essential to maintain your energy and comfort throughout the day.

Bring Essential Supplies

Pack a light bag with essentials like a water bottle, snacks, a notebook, pens, and business cards. A portable phone charger will also be crucial for taking photos and notes.

Take Notes and Photos

The variety of products can be overwhelming. Keep track of your interests by taking detailed notes and photos of items and booth numbers.

Look for PPP Vendors

Identify PPP Vendors to ensure you receive applicable discounts. This can significantly enhance your PPP membership and overall savings.

Network

Gift markets are excellent places to connect with

manufacturers, suppliers, and other retailers. Networking can lead to beneficial relationships with likeminded professionals.

Review Daily and Follow Up

At the end of each day, review what you've discovered and adjust your plans as needed. After the market, promptly follow up with new contacts and place orders for chosen products. Timely communication helps confirm terms and discounts.

By adhering to these tips, you'll be well-equipped to navigate any major gift market effectively, ensuring a productive and enjoyable buying experience. Happy shopping and enjoy discovering new products for your shop!















memberteam@purchasingpowerplus.net www.purchasingpowerplus.com





8350 Bee Ridge Road #170 Sarasota, Florida 34241 888 221 3367